

Making the Business Case for Sustainable Procurement

Sustainable Scotland Network

14 November 2008

The Warwickshire story

The drivers for change

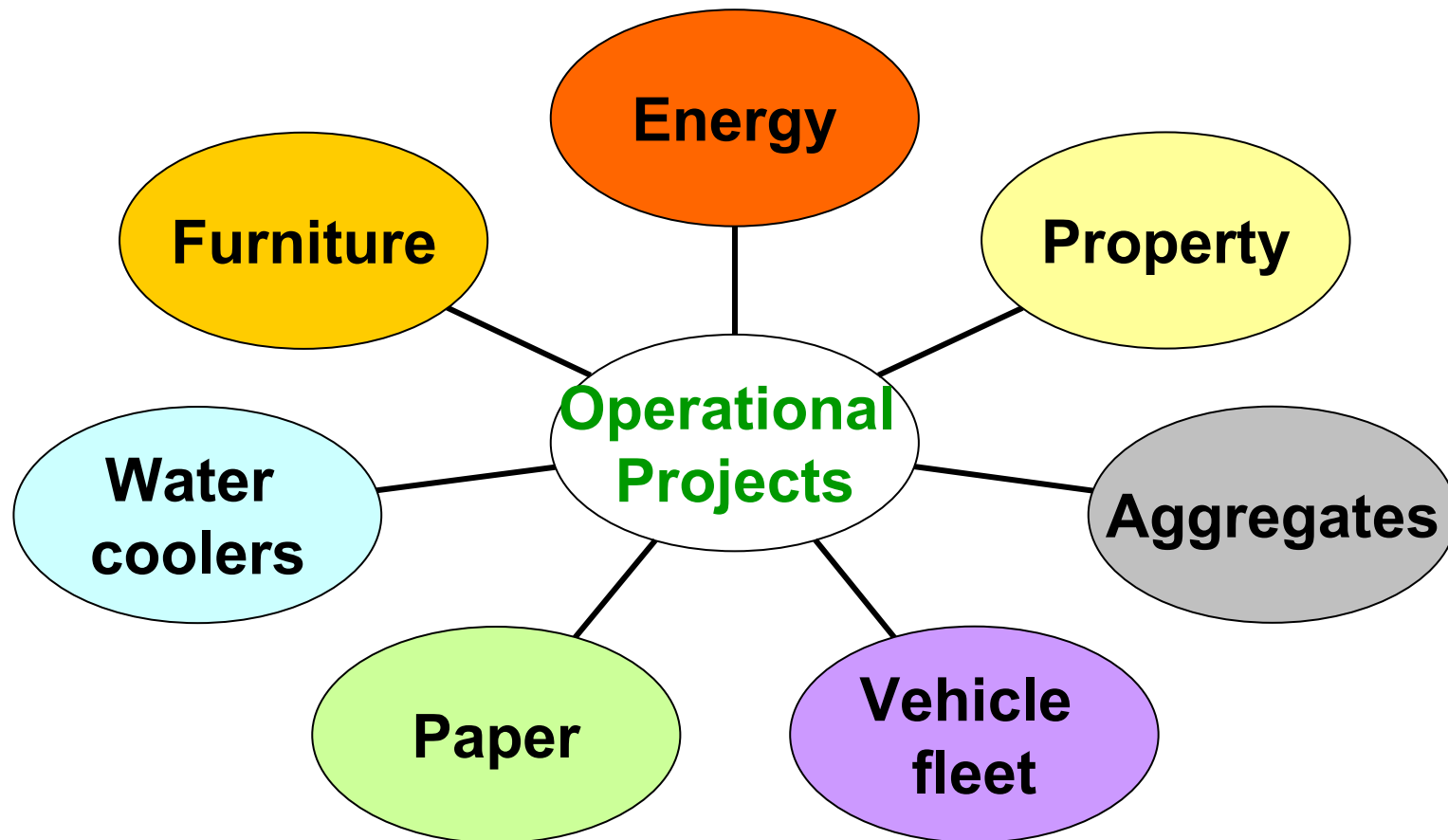
- **National Procurement Strategy**
- **Procuring the Future**
- **Carbon Reduction Targets**
- **Landfill Reduction Targets**
- **Gershon Efficiency Review**
- **Third Sector**

The Warwickshire story

Strategic Actions

- **Dedicated role 2005**
- **Environmental Procurement Policy & Strategy 2005**
- **Risk Assessment Toolkit 2006**
- **Buyer Training**
- **Standard terms and conditions**
- **Third Sector Compact**

The Warwickshire story



Making the Business Case

Strategic	Operational
Barriers	Projects
Enablers	Justification
Action Plan	Action Plan

Strategic Barriers

- **Lack of national leadership**
 - **Lack of political will / senior officer commitment**
 - **Risk averse**
 - **Cost**
 - **Fragmented information**
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Strategic Enablers

- **LG Scotland Act 2003**
- **The McClelland Report 2006**
- **SSN – Procurement, Climate Change, Footprinting, Best Value**
- **Scottish SP Action Plan**
- **Examples of good practice**

Strategic Action Plan

- **Develop organisational SP policy**
- **Develop strategy to implement policy**
- **Report to strategic officers & political leaders**
- **Champion**
- **Publicity**

Projects

- **Quick wins for your organisation?**
- **Examples of good practice elsewhere?**
- **Don't get side-tracked by what you can't do**
- **They don't have to be big!**

Project Justification

- **Your policy**
- **Your strategy**
- **The benefits -**
environmental + social + economic
= Best Value

Project Action Plan

- **Report ?**
- **Approval ?**
- **Who will do it ?**
- **Implementation timetable**
- **Monitor & report**

Some last thoughts

- **What are you already doing that could be seen as sustainable?**
- **Make the link between SP and other organisational policies and strategies**
- **Follow examples of good practice**
- **Adopt some quick wins**
- **Publicise your achievements**
- **and finally**

Sustainable Scotland

Do you really need a Business Case, or is Sustainable Procurement just good procurement ?

Working for a Sustainable Warwickshire

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[**www.warwickshire.gov.uk/procurement**](http://www.warwickshire.gov.uk/procurement)